Minutes

1. **Call to Order and Roll Call**
   
   President Baron called the meeting to order at 6:05pm

   Present: Trustees Matt Baron, Ted Foss, Win Fox, Matt Fruth, Janet Kelenson, and Carmenza Millan

   Absent: Bruce Samuels

   Also Present: David Seleb, Executive Director; Jim Madigan, Assistant Director for Administration Services; Cyndee Landrum, Assistant Director for Public Services; Adam Olson, Presenter and Discussion Leader

2. **Visitor Comments**

   No visitors present

3. **Fundraising Presentation, Exploring Supplemental Resource Development – Adam Olson**

   Adam Olson began his presentation with a list of proposed meeting goals. The slides of his presentation are attached to these minutes, for reference.

   Following the presentation, President Matt Baron said that it is clear to him that the library is not coming from a position of weakness or deficiency regarding fundraising.

   Janet Kelenson asked if it were acceptable to compare our performance against that of other local organizations, or if it were satisfactory to compare our performance primarily to that of other libraries?

   Adam Olson responded that the library should compare itself to other local groups. What can we learn from other groups? What do donors expect? How does our tax status harm us? What are the key relationships the library has in the community? These are key questions to answer, according to Adam.

   Adam then led the Board in a discussion of how the library would use supplemental funds. David Seleb, Jim Madigan, and Cyndee Landrum proposed a list of possible uses:

   1. Special Collections  
   2. Branches and their redevelopment  
   3. Local, Oral Histories  
   4. Capital Improvements at Main Library  
   5. Collaboration with libraries across communities  
   6. Achievement Gap, STEM, Underrepresented groups

   To that list, Janet Kelenson added:

   7. Sister Library Relationship
Minutes

The next step for the Board will be a conversation on strategic direction at its September Board meeting.

4. Adjournment
President Baron adjourned the meeting at 7:24pm.